Bethune College Presents

Professor Buy-in

An introductory review

Created by: Gabi Simchovich
What we will cover

- Introductions
- The Tips
- The Details
- The Mindset
A bit about me
Unlocking potential

1. How do YOU envision your relationship
2. How do YOU learn
3. Next steps
Preliminary Case Study
Solving the puzzle of professor buy-in

1. First impressions
   The first steps

2. Your relationship
   And how to build it

3. Presenting requests
   More important than you may think

4. Smile!
   Keys and thanks
The basics

First Impressions
1. Introductions
2. "Smile and wave"

The relationship
1. How to build it
2. Case study

How to ask
1. It's more important than what you ask for
2. The how
The how
5 guiding principles

1. The preliminary analysis
2. Establish common need
3. Always have a solution ready
4. Benjamin Franklin and Praise
5. Practice
The mindset:
1. Rejection
2. Envisionment
Application Case Study
Your Timeline

- **Today**
  - Listen to me

- **Immeditaely**
  - Practice + Plan
  - Receive exercise

- **Next class**
  - Tackle problems --> track results
  - Present exercise solutions

- **Next CR meeting**
  - Integrate concepts towards a solution

- **?**
  - Become the leader you envision yourself to be